

# Fastest-Growing Private Companies

In Silicon Valley\* – ranked by percent revenue growth from 2000-2002

Rank 2002 Rank	Company Address Phone, fax Web address	Percent revenue growth from 2000-2002/ profit range	2000 employees 2001 employees 2002 employees	Amount of startup capital	Source of startup capital	Business description	Year established	Top local executive
<b>1</b> NR	<b>Open Harbor</b> 1123 Industrial Road, San Carlos 94070 650-413-4200, 650-413-4298 www.openharbor.com	714,483.14% Loss	62 82 84	\$4.95 million	Angels: Michael Porter, Sandy Robertson, Eugene Fife	Global trade automation and compliance for import-export	1999	Chris Erickson
<b>2</b> NR	<b>Speedera Networks</b> 4800 Great America Parkway, Santa Clara 95054 408-970-1500, 408-855-9543 www.speedera.com	30,619.05% Loss	100 100 60	\$5.6 million	Trinity Ventures	Provider of global content delivery	1999	Ajit Gupta
<b>3</b> NR	<b>Sidestep</b> 4701 Patrick Henry Drive, Santa Clara 95054 408-235-1700, 408-235-1717 www.sidestep.com	23,524.64% 0 to 5%	20 21 28	\$2.14 million	Private investors	Travel search engine	1999	Brian Barth
<b>4</b> NR	<b>Comergent Technologies Inc.</b> 1201 Radio Road, Second Floor, Redwood City 94065 650-232-6000, 650-232-6010 www.comergent.com	2,185.71% Loss	150 100 100	\$5 million	Venture capital	Provider of software applications	1998	Jean Kovacs
<b>5</b> NR	<b>MontaVista Software</b> 1237 E. Arques Ave, Sunnyvale 94085 408-328-9200, 408-328-9204 www.mvista.com	612.42% Loss	155 162 144	\$64 million	Alloy Ventures	Global supplier of Linux-based systems software for intelligent connector	1999	Jim Ready
<b>6</b> NR	<b>Vmware</b> 3145 Porter Drive, Palo Alto 94304 650-475-5000, 650-475-5005 www.vmware.com	335.84% Loss	174 240 116	‡	‡	Virtual machine software for Intel-based systems	1998	Diane Greene
<b>7</b> NR	<b>Core Development Inc.</b> 470 S. Market St., San Jose 95113 408-292-7841, 408-292-0339 www.coredevelopmentinc.com	327.03% More than 25%	9 16 6	\$200,000	Personal savings	Real estate development and building company	1989	David Neale
<b>8</b> NR	<b>Adeza Biomedical Corp.</b> 1240 Elko Drive, Sunnyvale 94089 408-745-0975, 408-745-0968 www.adeza.com	319.42% Loss	53 60 54	\$50,000	Venture capital	Develops, manufactures and markets innovative and proprietary products for the women's health care market	1985	Emory Anderson
<b>9</b> NR	<b>FinancialCircuit</b> 1999 S. Bascom Ave., Suite 230, Campbell 95008 408-371-9400, 408-371-3454 www.financialcircuit.com	209.69% Loss	25 37 13	\$1.4 million	Venture capital and angel investors	Provides technology and liability management solutions for financial professional enterprises	1999	Adrian Nazari
<b>10</b> 3	<b>InterVideo Inc.</b> 47350 Fremont Blvd., Fremont 94538 510-651-0888 www.intervideo.com	194.91% 16 to 25%	156 197 142	\$500,000	Taiwanese fund	Provides a full suite of integrated DVD products for PCs and consumer electronic devices	1998	Steve Ro
<b>11</b> 29	<b>Accurate Appraisal &amp; Review</b> 3535 Ross Ave., No. 107, San Jose 95124 408-445-3900, 408-264-7755 www.accurateappraisal.net	178.02% 6 to 10%	10 21 8	\$5,000	Personal savings	Residential property appraisals	1994	David Dietrich
<b>12</b> NR	<b>Hilltop Lending Corp.</b> 860 Hillview Court, Suite 310, Milpitas 95035 408-957-3888, 408-957-3881 www.hilltopfinancial.com	159.71% More than 25%	65 175 25	\$15,000	Credit cards	Advanced mortgage solutions	1996	Tom Nguyen
<b>13</b> NR	<b>Starcom Software Inc.</b> 43018 Christy St., Fremont 94538 510-353-4055, 510-217-3564 www.starcomcorp.com	154.38% 0 to 5%	10 12 6	\$20,000	Personal savings	IT services in enterprise resource planning and customer relationship management	1998	Sunil Arora
<b>14</b> 9	<b>Online Design Inc.</b> 451 Los Gatos Blvd., Suite 107, Los Gatos 95032 408-358-3588 www.odweb.com	149.14% 0 to 5%	20 ‡ 8	\$2,500	Personal savings	Corporate branding and professional Web sites, logos and graphic design	1998	Scott Nelson
<b>15</b> 6	<b>Fonseca/McElroy Grinding Co. Inc.</b> 1800 Duane Ave., Santa Clara 95054 408-486-9840, 408-486-9847	122.15% ‡	18 ‡ 11	\$100,000	Second mortgage on home	Provides pavement milling and grinding services	1999	Michael McElroy
<b>16</b> NR	<b>Altigen BioSciences Inc.</b> 260 Cochrane Circle, Suite E, Morgan Hill 95037 408-779-4533, 408-779-2331 www.altigenbioscience.com	103.45% ‡	19 27 13	\$10,000	Personal savings	Biotechnology product development and R&D services	1998	Rick Strigley
<b>17</b> NR	<b>TeleChem International Inc.</b> 524 E. Weddell Drive, Sunnyvale 94089 408-744-1331, 408-744-1711 www.arrayit.com	91.15% 0 to 5%	23 23 9	\$100,000	Family	Provides patented microarray platform to an estimated 10,000 laboratories, making it the most widely used microarray technology in the world; provides supporting instruments, kits, reagents, and hardware	1993	Rene Schena
<b>18</b> NR	<b>WKW Mechanical Contractors Inc.</b> 550 Monterey Road, Unit D, Morgan Hill 95037 408-779-9779, 408-779-9799	87.17% 11 to 15%	16 24 14	\$300,000	Personal savings	General and architectural sheet metal	1999	Harry Kick
<b>19</b> 7	<b>Wagic Inc.</b> 16780 Lark Ave., Suite C, Los Gatos 95032 408-399-5002, 408-399-5036 www.wagic.com	86.64% Loss	3 7 3	\$26,000	Contributed cash	Develops, markets and provides manufacturing planning services for high-volume consumer products	1997	Ronald Johnson
<b>20</b> 8	<b>Landmark Protection Inc.</b> 1150 N. First St., Suite 202, San Jose 95112 408-293-6300, 408-293-6366 www.landmarkprotection.com	76.33% ‡	310 332 250	\$80,000	Personal savings	Full-service on-site corporate security personnel, receptionists and 24-hour management response and support	1997	Dan Miranda

\*Silicon Valley includes: Santa Clara County; Scotts Valley and Santa Cruz in Santa Cruz County; Fremont, Newark and Union City in Alameda County; and Atherton, Belmont, East Palo Alto, Foster City, Menlo Park, Redwood City, Redwood Shores, San Carlos and San Mateo in San Mateo County. Although every attempt is made to ensure the accuracy and thoroughness of Business Journal lists, omissions sometimes occur.

NOTES: ‡ - Did not disclose.  
NA - Not available.  
NR - Not ranked.  
Information was gathered from company representatives. Not all of the 725 companies surveyed responded.

If your company would like to be considered for next year's list, or if there are any corrections or additions, write to: Research, Business Journal, 96 N. Third St., Suite 100, San Jose, CA 95112; fax 408-295-5028; or e-mail shayden@bizjournals.com.

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